



Stock Code : 8938

明安國際企業股份有限公司

ADVANCED INTERNATIONAL MULTITECH CO., LTD.

2024.08.22

CEO, Mike Chou



Disclaimer

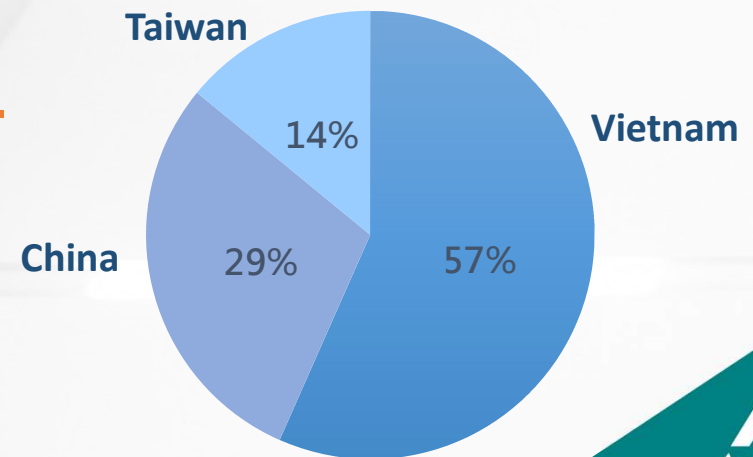
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Agenda

- About Advanced
- Our Products
- Financial Performance
- Market Information
- Growth Drivers
- ESG

About Advanced

- Leading position
 - World's **largest** OEM for leading golf brands.
 - The world's **ONLY** OEM can provide from golf head, golf club to golf balls.
 - The application of composite products across **sports, smart devices, and automotive.**
 - The leading composite manufacturer in smart devices.
- Established in 1987
- IPO in 2002
- About 8,000 employees worldwide



About Advanced

- Global facilities

China

Since 1989



LY

Golf head / shaft / club



HuangChu

Composite products

Vietnam

Since 2004



VN I

Golf head / shaft / club



VN II

Golf head / shaft / club



VN III

Golf ball

Taiwan

Since 1987



ChungLin

HQ / RD / Sales /
Golf head manufacture



DaYe

Carbon wheel



KG I

Composite RD/
Composite products



HoFa

PPG / TP / TS



KG III

Composite products



Launch Tech

Since 2006

Golf ball

Our Products

- Golf Products



- Composite Products

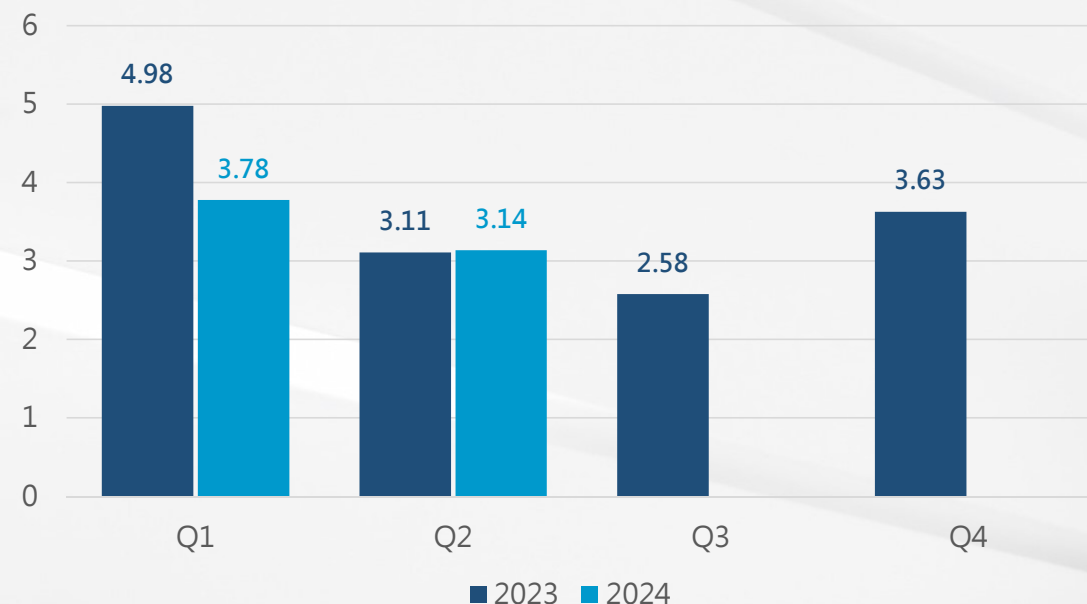


Financial Performance-2024.H1

H1 revenue

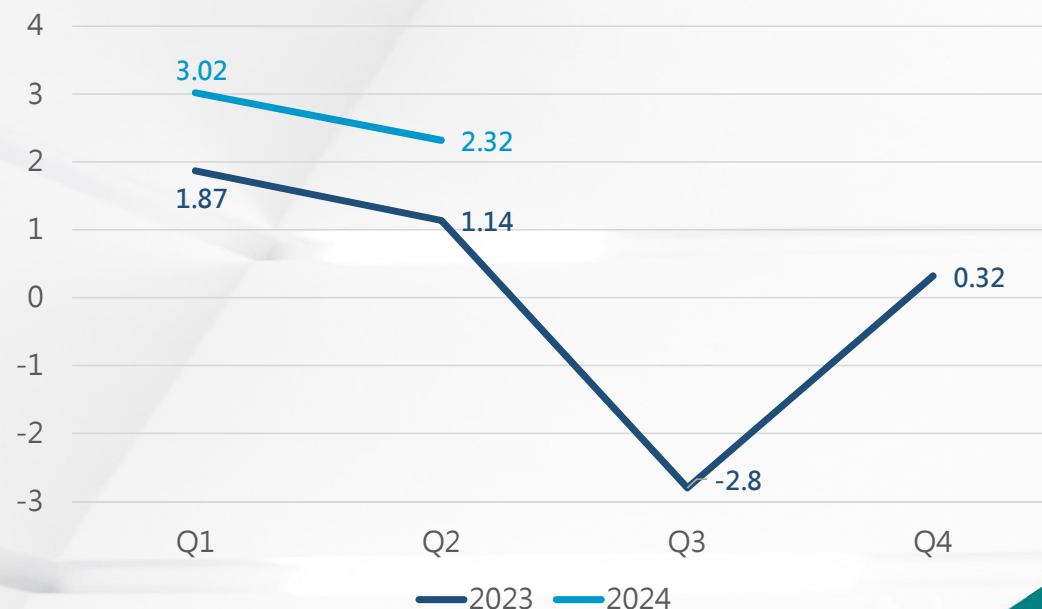
6.92bn

(NTD)
(bn.)



H1 EPS

5.34

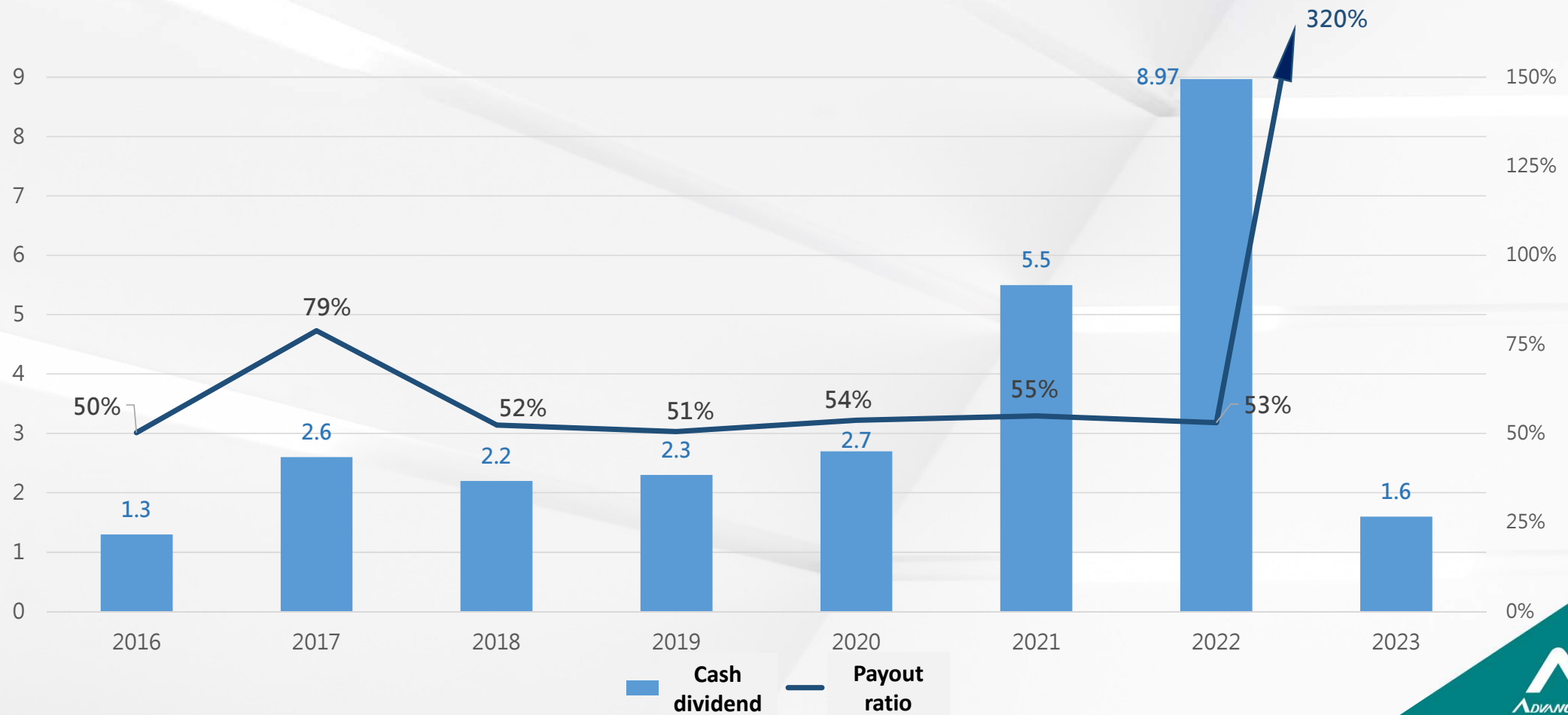


Revenue Q2 YoY +1.02%
Revenue H1 YoY -14.44%

EPS Q2 YoY +103.51%
EPS H1 YoY +79.45%

Financial Performance - Dividend

- Stable dividend distribution – consecutive dividend payments for 22 years since IPO

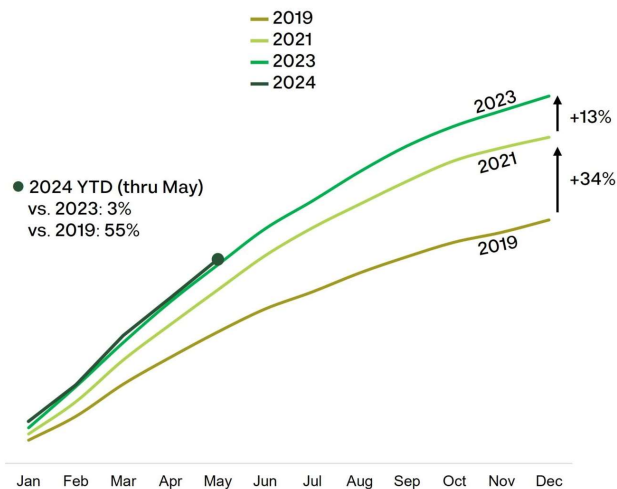


Market Information

2024.H1 U.S. golf market Continue Growth

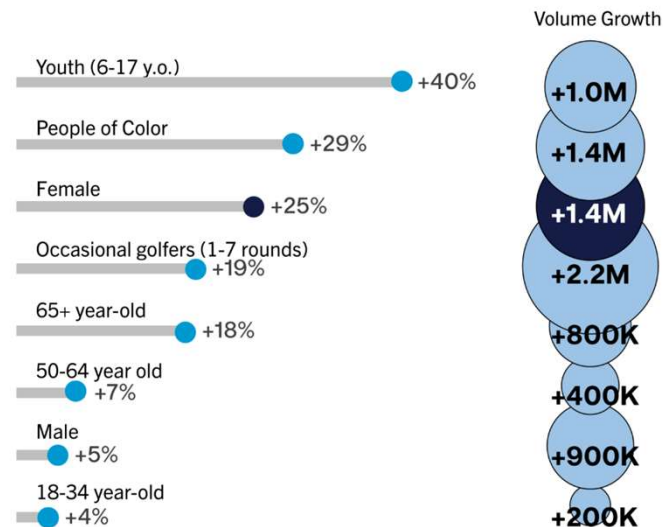
- Market side
 - Growth momentum continues after pandemic
 - More diverse golf consumers – youth, female, people of color
- Supply Chain side
 - Market inventory levels have returned to normal
- **If there are no significant disruptions from political or economic situations, the golf market will experience steady growth, and orders on the manufacturing side will be more stable.**

Cumulative U.S. Golf Club & Ball Shipments (Dollars)
Sales Index (January 2019 = 100)



(Source: National Golf Foundation The Graffis Report 2024)

On-Course Golfer Growth Segments
Since 2019 ("Pandemic Era")



(Source: National Golf Foundation The Graffis Report 2024)

Market Information

- 2024 Summer Olympics
 - Both golf and running shoe clients have achieved outstanding results on the field.
 - Our products helped athletes win over 10 medals.



(Source: Olympics website)



(Source: Runner's world website)

Growth Drivers

- Acquiring 100% ownership of Launch Tech
 - The conversion date is tentatively set for 12/31.
- Golf balls OEM contract for VN III factory
- Launch Tech resumed operations in May



Growth Drivers

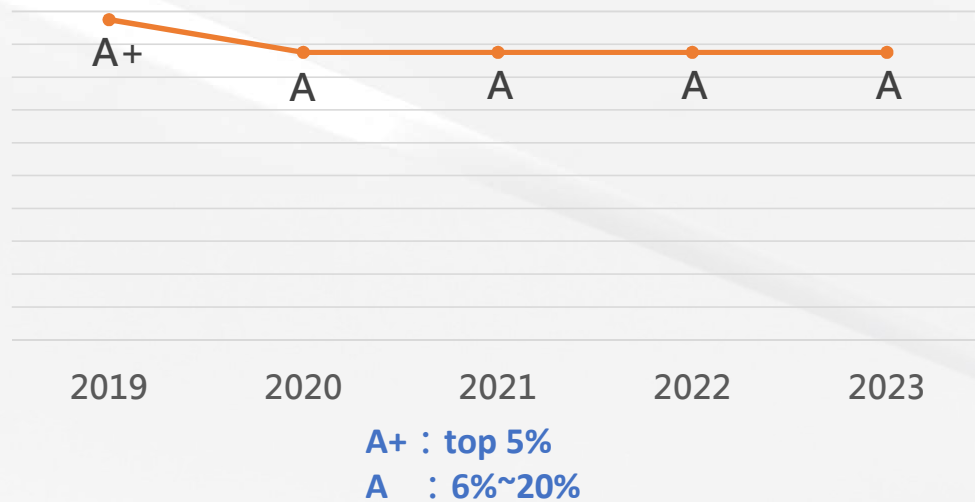
- Automotive carbon wheels / rims
 - already have AM customers
 - OE customers in the developing stage
- Automotive carbon parts
 - has entered one major German brand's supply chain in AM parts

- 2024 The Tire Cologne show, Germany

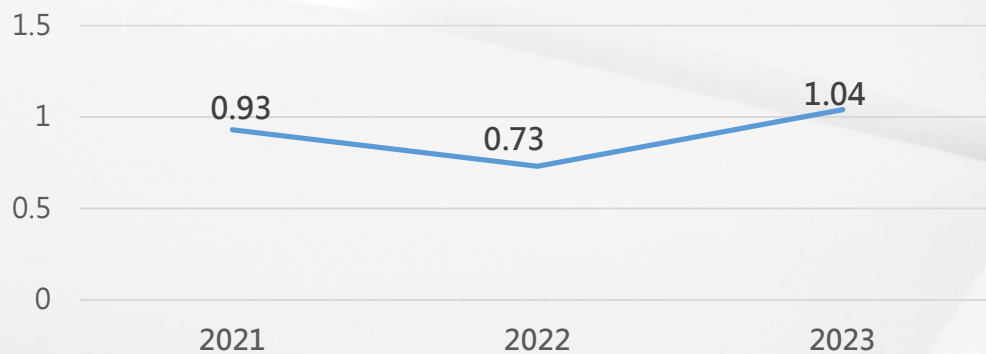


ESG

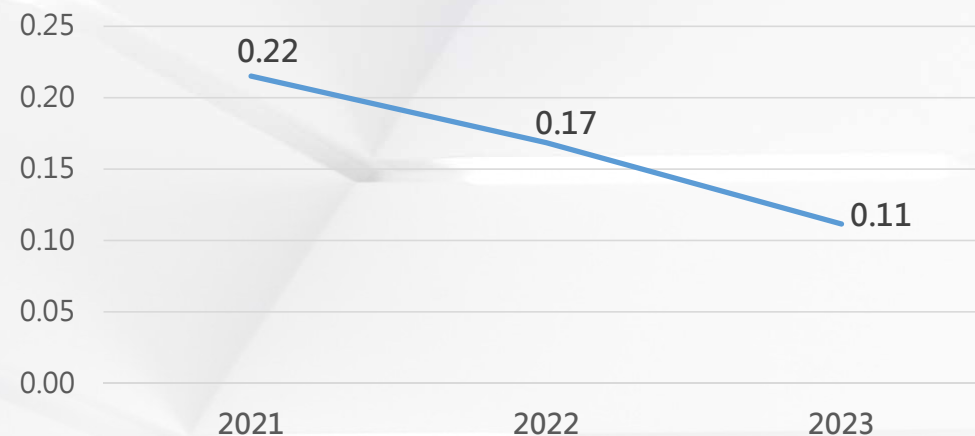
Corporate Governance Evaluation



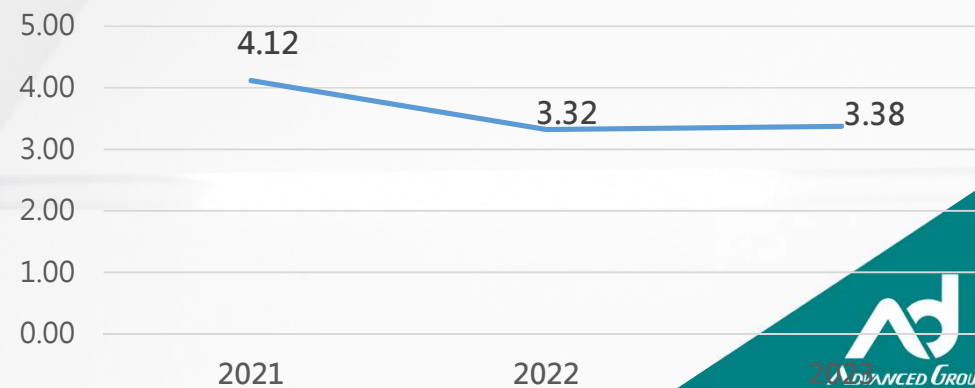
CO₂ emission (CO₂ tons / million revenue)



Waste Generated (tons / million revenue)



Water Consumption (tons / million revenue)



ESG

- Eco-friendly solutions for clients
 - Bio-resin
 - Bio-fiber
 - Recycled fiber
 - TP
- Passed ESG/CSR-related certifications and annual audits of major global brand clients
 - Supplier Responsibility
 - Social and Environmental Accountability
 - Corporate Social Responsibility
 - Social Sustainability
 - Environmental Sustainability
- AD is included in the sustainable ETF stocks

Q&A

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