



明安國際企業股份有限公司

ADVANCED INTERNATIONAL MULTITECH CO., LTD.





DISCLAIMER

This presentation may contain information and statements of a forward looking nature concerning the future performance. These are based on assumptions and uncertainties as well as on management's best possible evaluation of future events. Actual results may differ and will be disclosed via the Market Observation Post System.

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Agenda



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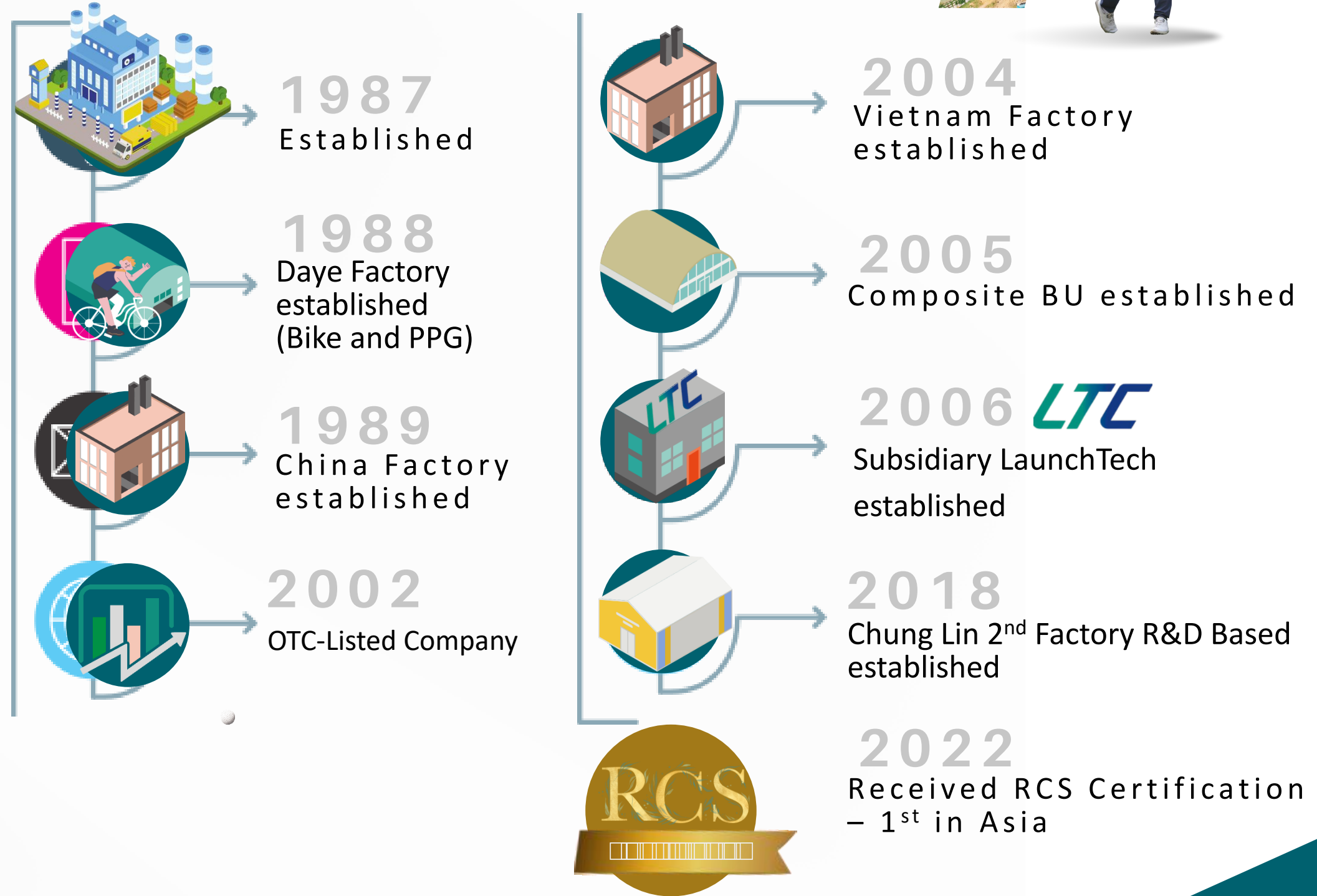


Chairman
Sunny Cheng

- Chairman: Sunny Cheng
- President: Mike Chou
- Capital: 1,353,127 (NT\$ Thousands)
- Established: July 20, 1987
- Employees: 7,900
- Main Products:
 1. Sporting Goods
 2. Composite Materials and Industrial Products
- Address: No. 26, Chung Lin Road, Lin-Hai Industrial District, Kaohsiung, Taiwan.
- Application for (OTC) Listing : Dec. 2, 2002



TIMELINE
INFOGRAPHIC

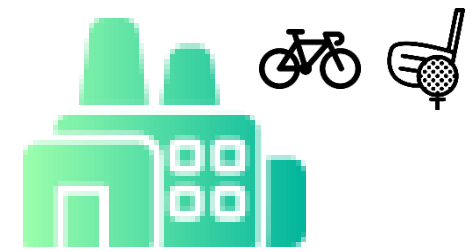




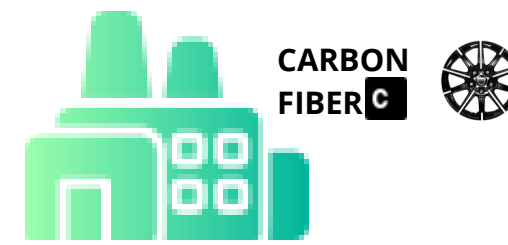
TAIWAN



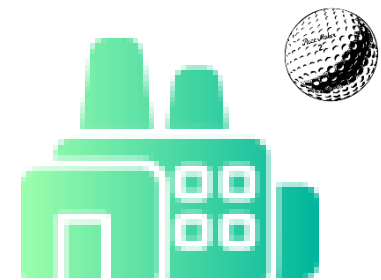
Chung Lin Factory
Headquarter
Golf shaft



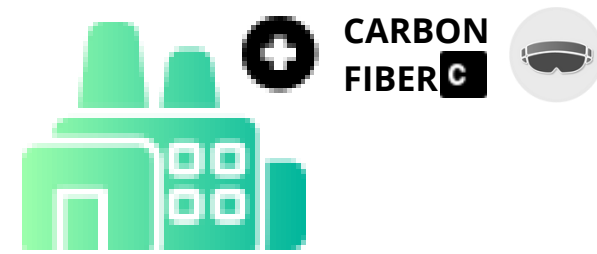
Chung Lin 2nd Factory
R&D Base
Carbon fiber bike frame
Golf shaft



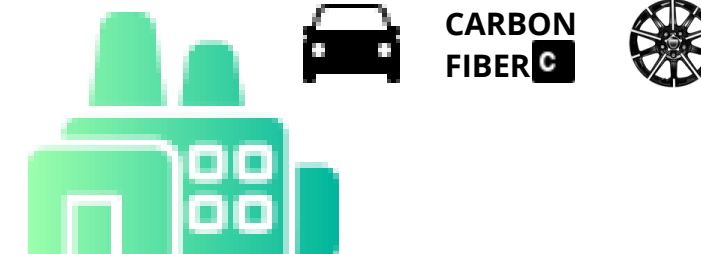
Daye Factory
Composite wheel
Composite Prepreg



LaunchTech
Golf Balls

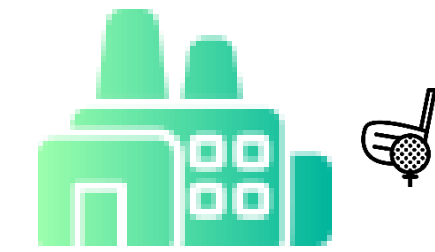


Kaohsiung Branch
Carbon fiber plate for shoes
Exoskeleton
Metaverse industry



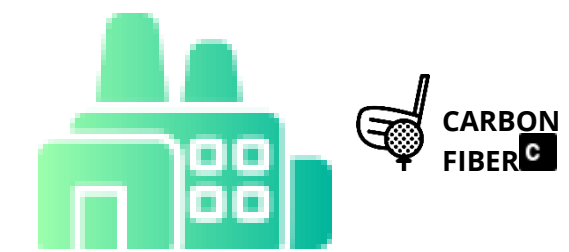
Ho Fa Factory
Composite wheel and
related products

VIETNAM



Vietnam Factory
Golf shaft

CHINA



Dongguan Factory
Consumer Electronics
Golf shaft





Sporting Goods

NEW



golf club head and golf ball

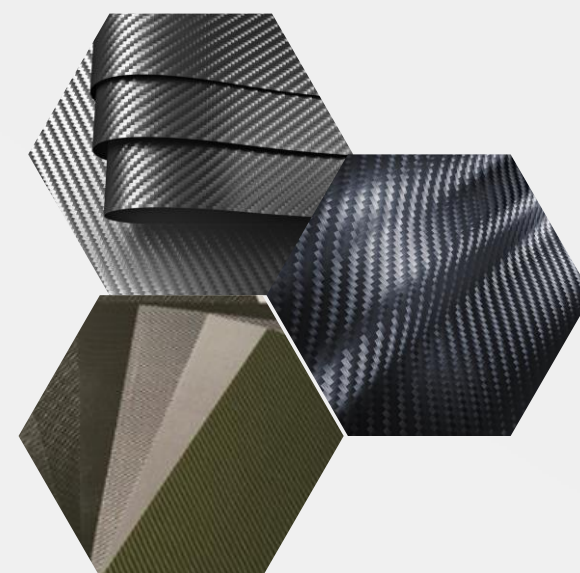


bike



carbon fiber plate
for shoes

Composite Materials and Industrial Products



composite Prepreg products



consumer electronics

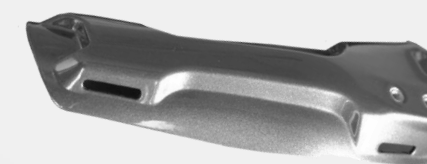
NEW



carbon fiber
accessory parts



wearable 3C consumer
electronics



exoskeleton

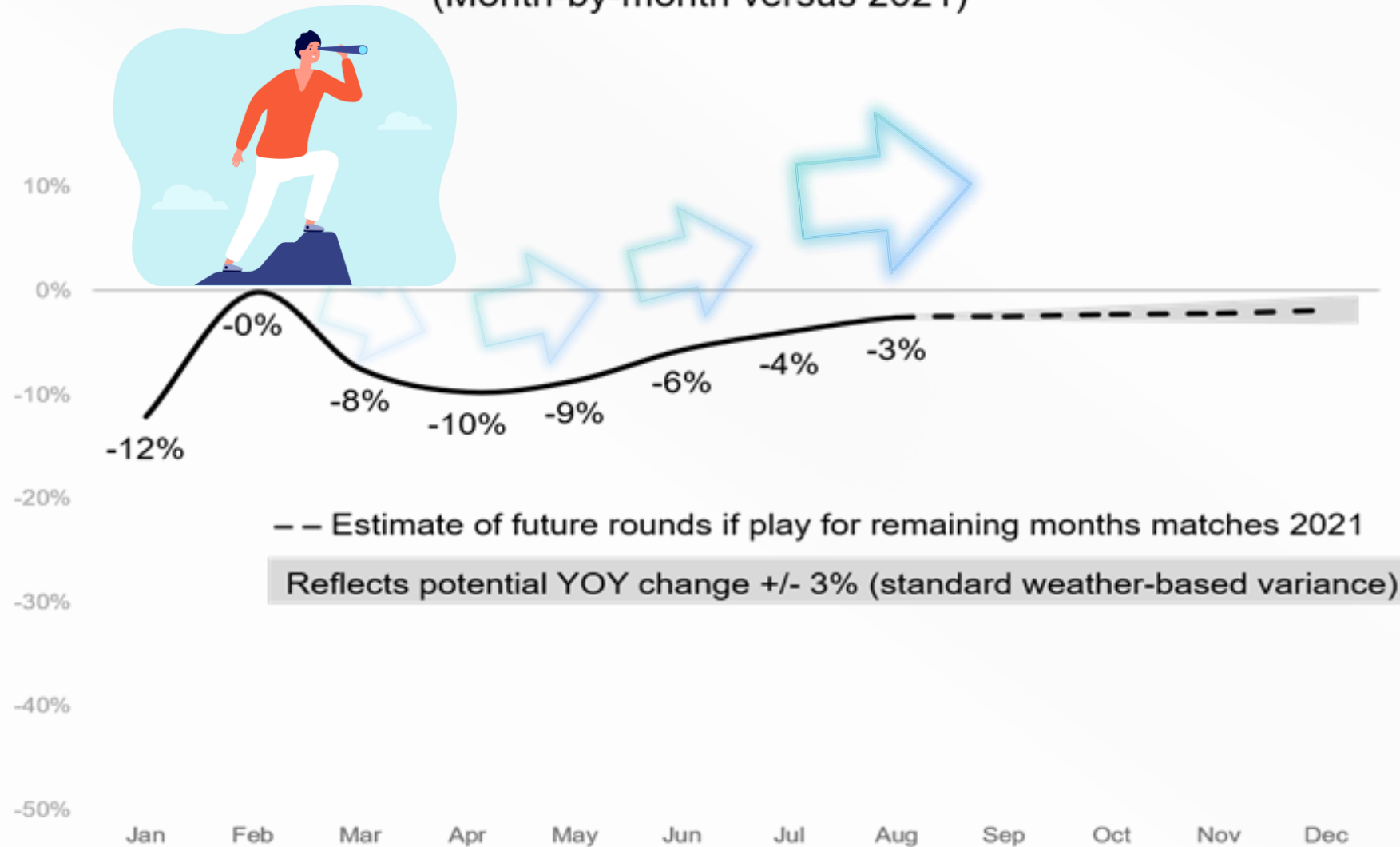
NEW



composite wheel



Year-to-Date Change in U.S. Rounds Played
(Month-by-month versus 2021)



Source: Golf Datatech (National Golf Foundation data support and analysis)
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2021 rounds played in U.S rebounded back by 19% from the lowest point in 2019, reaching a new high of 520 million rounds in the past 20 years.

Due to the weather impacts, there was a slight decline at the beginning of 2022 . However, as the weather became better, the number turned upwards, and the cumulative decline was only about 3% until August.

It is estimated that the annual numbers for 2022 will not be far from those for 2021. In 2021, the total number of people participating in golf in general was about 37.5 million.

With the development of diverse patterns in golf entertainment, it is estimated that the golf population will be more than 40 million in 2022.



Total Equipment
 12 Month Rolling Dollar Sales
 On/Off Course
 Thru August 2022



The cumulative sales of golf equipment (including clubs, balls, bags, gloves, shoes, etc.) since 2010, surged to a record high in the middle and late stages during the epidemic. In the plateau period of 2022, sales of golf equipment remains stable.

With the weakening of global stock markets and inflation exploded, the shrinking of personal assets indirectly affect consumer psychology. Statistics for the first eight months of this year tell that some high-priced clubs have shown a slight decline, but consumable products such as balls and accessories have bucked the trend and grown by more than 5%. Nevertheless, the overall sales of equipment outpaced 2019 numbers by more than 40%.

Industry Outlook and Planning

Post-pandemic golf industry

Golf has benefited from maintaining Social Distance during the epidemic, thus the number of participants has grown remarkably. The market shortage in the past two years has been gradually resolved as the supply chain and transportation returned to normal. The future OEM demand will depend on the market inventory level, but the overall demand has increased significantly compared to before the pandemic.

Countermeasures for risk management and control

In response to the recent geopolitical pressure and the risk of epidemic containment, we will continue to expand investment in Vietnam factories. It is estimated that the second factory will be completed in 2023 Q2 and put into production in the second half of the year.

Innovative golf products drive sales growth

Composite materials has become mainstream in the golf industry. We seize the opportunity of composite materials application, and has been cooperating with major customers in the research and development of materials and processes for a long time. Our golf clubs have achieved outstanding results in professional competitions as well as in sales ranking for the past few years. In the future, we will continue to apply high-performance composite materials, develop next-generation products, increase added value for customers' products and grow in market share.



FUTURE



**# MAKE THE
WORLD ADVANCED**



R&D planning for composite materials

- TS, Thermoset
 - High impact resistance and toughness (Sporting Goods)
 - Fast curing resin formulation for RTM process (automotive)
- TP, Thermoplastic
 - Functional materials with environmental protection, carbon reduction, and favorable recycling and decomposition.
 - Decompose and recycle carbon fiber for reuse



Consumer electronics demand

- Further popularization of wearables enabled by advances in miniaturizing of computing, telecommunication, and optical components. Improving user experience with composite materials solutions for better weight, heat, wireless capabilities.
- Declarations by leading brands net zero carbon emissions. Continuing developmental work in recyclable composite materials, low carbon footprint and non-resource-intensive processes.



Industry Outlook and Planning



The Recycled Claim Standard (RCS) is an international standard that aims at environmental protection. It is a chain of custody standard to track recycled raw materials through the supply chain.

We are honored to be the 1st in Asia, officially passed the RCS carbon fiber recycling certification. This is only our first step to be friendly to the environment and we will keep up with the world trend and strive for excellence.





New opportunities – CFRP automotive wheels and accessory parts:

- Pass the TUV and SAE wheel certification with the latest hybrid design
- Small-scale production line ready for manufacturing
- Newly-developed products including aeroblades and wheel inserts
- Become an automotive aftermarket supplier

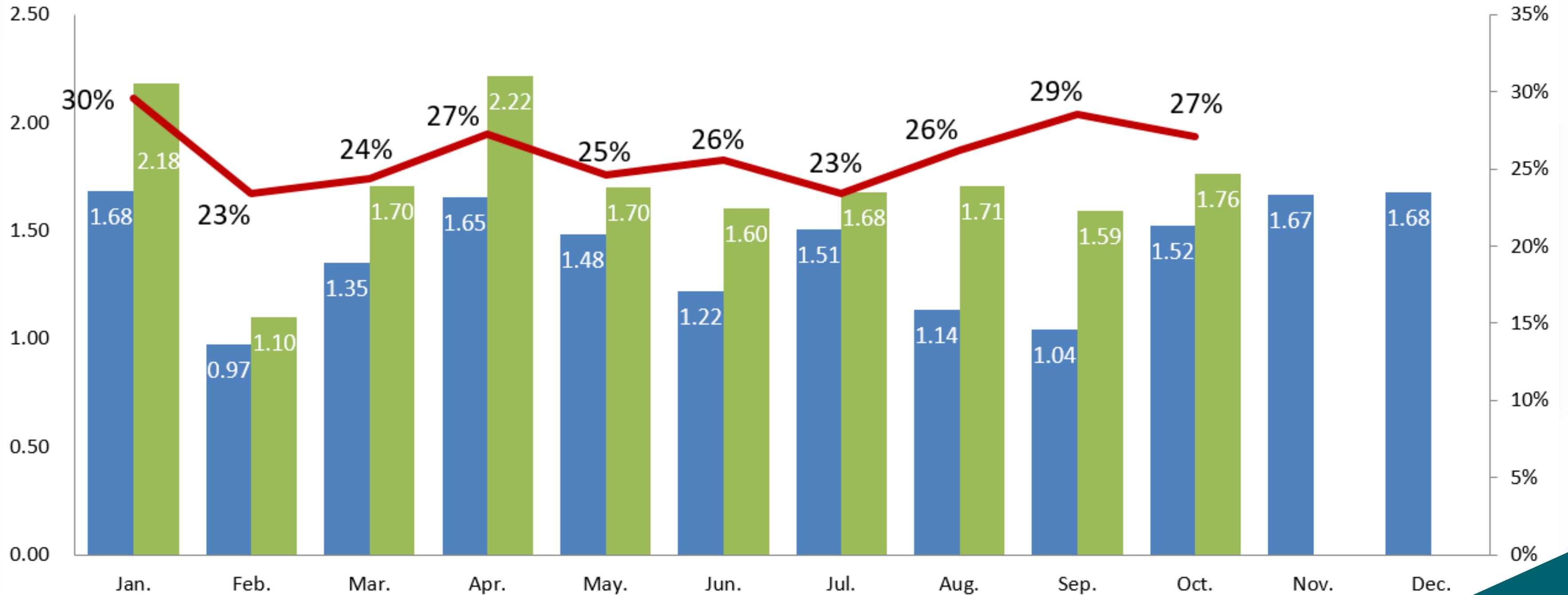


NEW



Consolidated Revenue by monthly of 2022

Unit: Billion/%

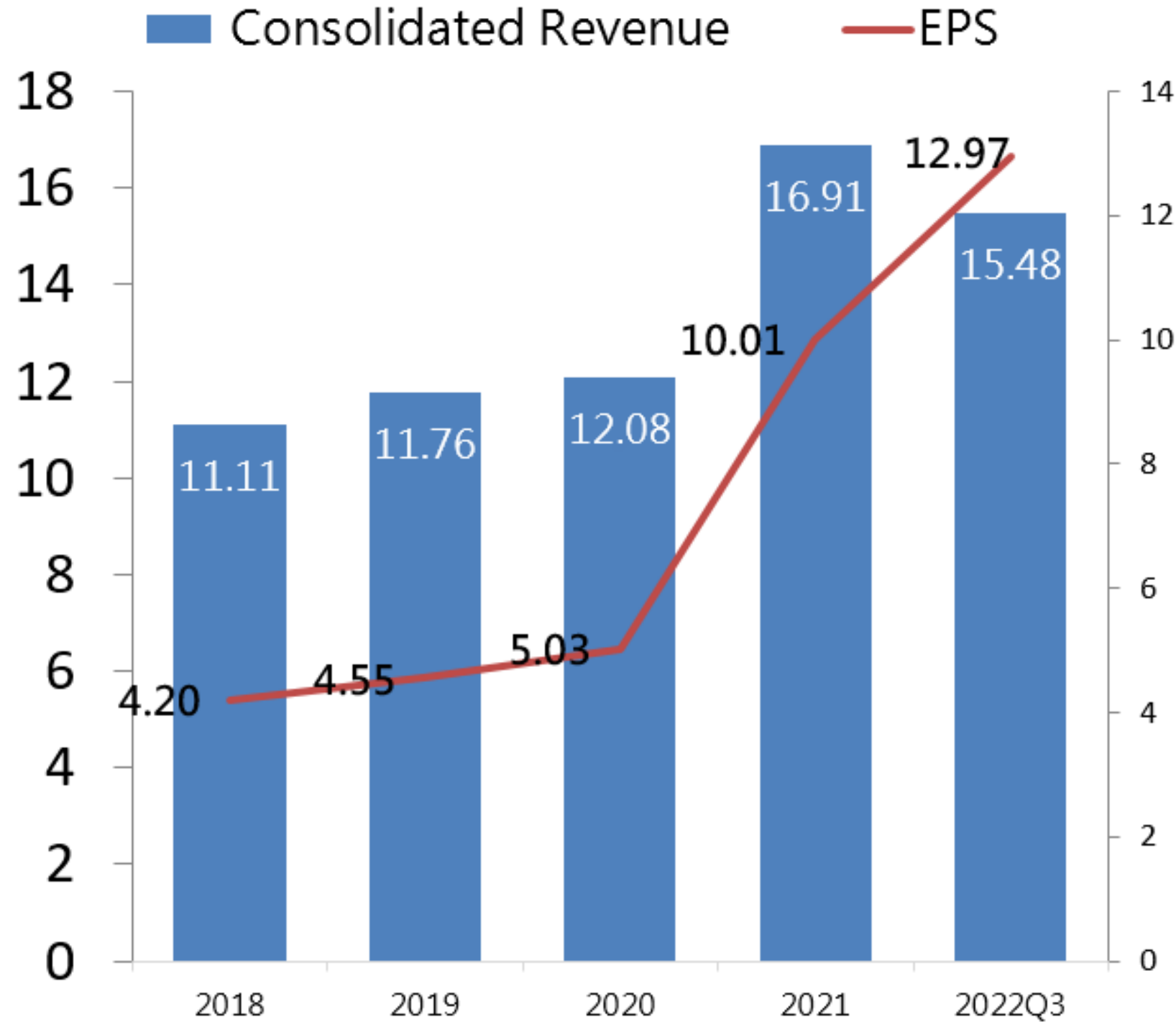




Consolidated Revenue and EPS in 5 years

Unit: Billion/NT\$

Unit: NT\$



Sustainable Development



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(ENVIRONMENT)

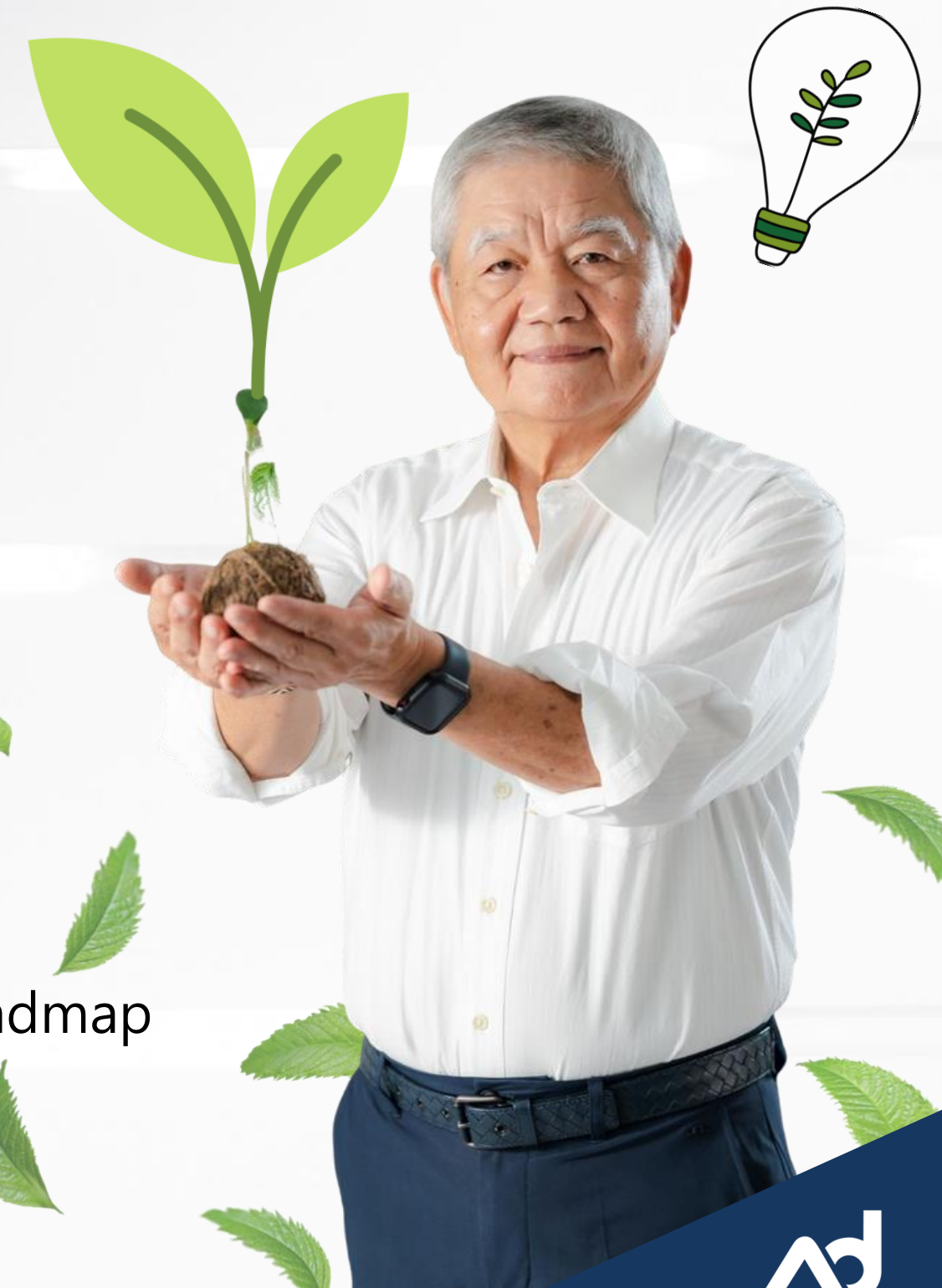
- 2022 received RCS Certification - 1st in Asia
- Goal of reducing energy consumption: 2022 5%, 2025 20%, 2030 40%
- Formulate short-, medium- and long-term environmental sustainability plans

(SOCIAL)

- Disclosure TCFD
- Participate in social welfare activities
- Talent cultivation

(GOVERNANCE)

- In accordance with Corporate Governance 3.0 - Sustainable Development Roadmap
- In the top 20% of the Corporate Governance Evaluation



Sustainable Development



- Sponsor Kaohsiung Spring Arts Festival



- Donate to Taiwan World Vision children school fee



- Donate to Andrew Food Bank food boxes



- Sponsor ThreeBond TPGA



- Food Boxes Packaging Volunteer



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